CROWN ZELLERBACH CORPORATION
CAMAS, WASHINGTON

Management REPORT

April 8 1954 No. 65

CONGRATULATIONS TO OUR PEOPLE - We are happy to confirm that production for the month of March was the highest in the history of our plant.

After our accounting department completed a methodical check of our first reports, the exact figure of March production stands at 22,490 tons of finished paper. The highest previous monthly output was in August 1951 when we made 21,901 tons. We are proud and grateful for the interest and skill of you efficient people as indicated by such a splendid achievement.

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25,000 PORT ORFORD SEEDLINGS arrived Friday and were promptly picked up by many who had ordered. However, approximately 75 persons have not yet called for their bundle. If these are not called for by Friday noon, they will be passed out to others who have left their names hoping to receive a second bundle.

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OUR SAFETY SLOGAN for April posted throughout the plant was submitted by Hoover Peake of the Personnel Department. It reads, "If you consistently do your best, the worst will never happen."

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THE SAFETY REPORT to March 31: Lost time accidents for March, 2; lost-time, year to-date, 5; last year, 3; frequency year to-date, 3.87; last year, 2.24; slight accidents this year, 90; last year, 74.

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DURING THE WEEK, the Beater Room passed 1000 days of continuous safe working, (no accident since 1951) which sets a safety record for that department.

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PAPER PRODUCTION: Daily average, 756.2 tons: total output last week, 5,197 tons. Nos. 2, 3, 7, 10, and 14 had an efficiency of more than 95%. No. 2 was highest with 97.7. Nos. 2 and 10 had only 15 minutes downtime each. WOODMILL: 113 rail cars of hemlock and red fir chips came in during the week. Trucks brought in 59 loads of local cottonwood, red fir, hemlock, and alder logs. We received 11 logs during the week containing railroad spikes and nails which caused considerable trouble at the band mill and the chipper. A letter is being sent to the timber department regarding this problem, and we are working on some type of metal detector which may help. SULFITE MILL: Production, 2,166 tons. KRAFT BLEACH PLANT produced 1,994 tons. CONVERTING PLANT: Produced 28,180 cases; shipped 27,314. NAPKIN DEPT: Produced 12,859 cases; shipped 10,635. WAXED LUNCH ROLL: Produced 3,432 cases; shipped 2,923.

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RAINFALL for the week, 2.12 in., year to-date 19.02 in. Last year, 26.49 in. River level today, 10.4 ft. Lowest temperature last week, 40°; highest (Sunday) 64°.

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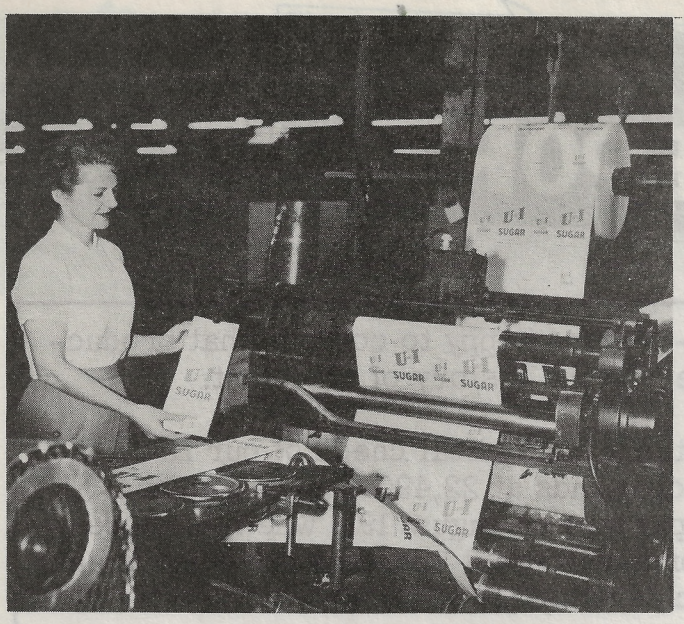
You Are Invited to Obtain Extra Copies of this Report from Your Supervisor to Share with Your Family and Friends.

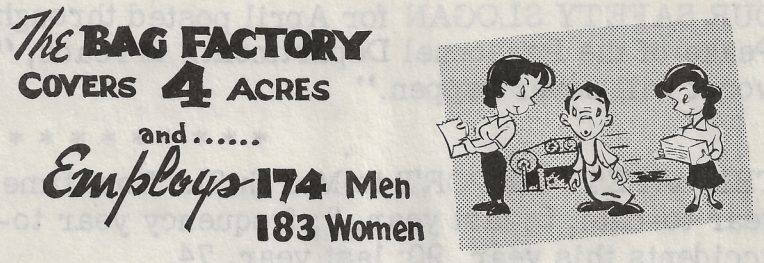


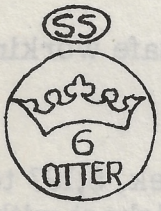
Doloras Devlin tending 5 AN Weber machine running 210-220 5# bags per minute, or 75,000 per 8-hr. shift.

OUR BAG FACTORY received nice notice last week when one of our best customers, U & I Sugar Co., asked for a picture of our machine running U & I bags. The picture at the left is one of the prints sent to them. Our five sugar bag purchasers are among our very best customers. They include C & H, Great Western, American Crystal, and Holly as well as U & I.

Many different types and sizes of bags are turned out by our Bag Factory crews ranging from 1/4 lb. grocery bags in 5" finished length weighing 4.5 lbs. per 1000 to 4-ply laminated kraft bags standing 57.5 inches high. Our heaviest bags weigh approximately 1222 lb. per 1000. These are used for packaging vermiculite insulation material for our customer, Vermiculite, Inc., Spokane.

Bag Factory operations were described to the group of sales trainees last week by Supervisor Bill Maxwell and his assistants, Bill Beaton and Del Bush. Being familiar with the manufacture of the bags which the trainees later will sell is a part of the training which the Corporation gives its salesmen. The explanations were supplemented by a display of products and by several posters carrying special information such as the one at right.





The new CZ emblem is being adapted for stamping on the bottom of each of the two billion bags made each year. As soon as the new dies are received, the change from the old crown design to the new, (see left) will be made. In the sketch, the SS denotes Standard Size. The crown, of course, identifies all Crown Zellerbach bags. The 6 represents 6# capacity (by established standards) and Otter is trade name for standard weight grocery bags. Other weights made are designated by Crown Kraft for medium weight and Super Kraft for heavy weight.

Last week, the Bag Factory turned out 26,370 bales of bags and shipped 23,045 bales. Naturally, among the 9 million bags turned out each day, some are bad. By careful training and supervision of the new members of the crew, by keeping the equipment in top condition, and by rigid inspection, bags shipped are kept at high quality. Even at the best, however, complaints come in. Each one is given prompt and concerned attention for we realize that to have a bag fail in a critical moment may be a serious thing for the user. We also realize that if customers are not pleased with our bags, there will be no re-orders, and it's the orders that keep the Bag Factory running.

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